



**LETTER OF INTEREST
APPLICATION**

Please type the requested information. Processing of your application may be delayed if the requested information is not provided.

- 1. Applicant.** The applicant may be any responsible individual, financial institution or non-financial enterprise. Check if applicant has been assisted by a city or state export agency and provide the name of the agency: _____

Applicant name:	American Drill Company	Duns #:	02-345-6789
Contact person:	Ted Williams	Phone #:	(800) 555-1212
Position title:	Vice President, Finance	Fax #:	(314) 555-1313
Street Address:	100 Celtics Drive	City:	St. Louis
State/Province:	Missouri	Postal Code:	12345
		Country:	USA
Taxpayer ID #:	12-22222		

- 2. Exporter.** The “exporter” is the company which contracts with the buyer for the sale of the U.S. goods and services. Check if the exporter is also the applicant. If not, complete the information below.

Exporter name:	Duns #:	
Street address:	Phone #:	
City:	State:	Postal code:
Taxpayer ID #:		

- 3. Supplier.** The “supplier” is the U.S. company which manufactures the goods and/or performs the services to be exported. Check if the supplier is also the exporter. Check if the supplier is not determined. If neither applies, attach the same information for the primary supplier as requested above for the exporter. Information on additional suppliers is not required for an LI.

- 4. Borrower.** The “borrower” is the company which agrees to repay the Ex-Im Bank direct or guaranteed loan. Complete the information below. Check the box for “public sector” if the borrower is at least 50% directly or indirectly owned by a government. Check the box for “private sector” if the borrower is less than 50% owned by a government.

Contact person:	Mr. Robert Orr	Fax #:	011-77-222-6680
Borrower name:	Farmland Corporation	Duns #:	03-456-7890
Street address:	1996 Freedom Ave.	City:	Bruin
		<input type="checkbox"/> public sector	<input type="checkbox"/> private sector
State/Province:	Postal Code:	Country:	Estasia

- 5. Buyer and End-user.** The “buyer” is the company which contracts with the exporter for the purchase of the U.S. goods and services. The “end-user” is the foreign company which utilizes the U.S. goods and services in its business. Check if the borrower, buyer, and end-user are not the same entity. If box is checked, attach the same information for the buyer and the end-user as requested above for the borrower.

- 6. Export Items.** The “export items” are the goods and services to be exported from the U.S.

- 6a. Large Aircraft.** Check if the export items include aircraft which, in a passenger configuration, contain more than 70 seats. If box is checked, complete **Attachment A**.
- 6b. Military.** Check if the buyer is associated in **any** way with the military, if **any** export items are to be used by the military, or if **any** export items are defense articles or have a military application.
- 6c. Limited Recourse Project Finance.** Check if you want a Letter of Interest issued by the Project Finance Division and include a 1-2 page project summary. Indicate here the total project costs: \$ _____
- 6d. Description of Export Items.** Briefly describe the principal goods and services, including the **type, quantity, model number and capacity (if applicable), and SIC Code**. For an aircraft transaction, include a description of the engines.

Five model #DR7245 Waterwell drilling rigs, drill bits, spare parts, engineering, assembly, installation & training.



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6e. Utilization of Export Items. Briefly describe the principal business activity of the *end-user*. If the export items are to be used in a project, also provide the name, location, purpose, and scope of the project. cultivating crops.

Private company responsible for creating land for cultivating crops. Project - 900,000 hectare reclamation project on the high plateau in NE Estasia.

7. Financing Type Requested. Check applicable box(es). You may request both a direct loan and a guarantee. If both financing options are acceptable to Ex-Im Bank, they will be indicated in the LI as options. Refer to *Attachment A* if the transaction involves the export of new large aircraft.

- Direct Loans Comprehensive Guarantee Political Risk Guarantee

8. Contract Price. The "contract price" is the *amount to be shown in the supplier's invoice related to goods to be exported from the U.S. and services to be performed by U.S. companies*. If there is more than one supplier, the contract price is the sum of the suppliers' invoice amounts. The "eligible foreign content" is the portion of the contract price representing components to be purchased by the supplier outside the U.S. and *incorporated in the U.S. into the items to be exported*. Costs to be incurred in the end-user's country are not considered eligible foreign content. Note that the eligible foreign content, if any, is part of the contract price.

8a. Contract Price: \$ 5,500,000 (including eligible foreign content)

8b. Eligible Foreign Content: \$ 400,000

9. Foreign Competition. Check if, to the best of your knowledge, there is at least one entity offering non-U.S. goods and/or services in *direct* competition for this specific export sale.

10. Other U.S. Government Agencies. Check if an application for support of this export contract or related project has been filed with the Agency for International Development, Maritime Administration, Overseas Private Investment Corporation or Trade Development Agency.

11. Environmental Effects. If 85% of the contract price exceeds \$10,000,000, complete *Attachment B*. Attachment B is not required for aircraft transactions.

12. Tied Aid Capital Projects Fund. If you want Ex-Im Bank to preclude or counter a tied aid offer, complete *Attachment C*.

13. Certifications. The undersigned certifies that the facts stated and the representations made in this application and any attachments to this application are true, to the best of the applicant's knowledge and belief after due diligence, and that the applicant has not omitted any material facts.

The undersigned further certifies that it is not currently, nor has it been within the preceding three years: 1) debarred, suspended or declared ineligible from participating in any Federal program; 2) formally proposed for debarment, with a final determination still pending; 3) voluntarily excluded from participation in a Federal transaction; or 4) indicted, convicted or had a civil judgment rendered against it for any of the offenses listed in the Regulations Governing Debarment and Suspension (Governmentwide Nonprocurement Debarment and Suspension Regulations: Common Rule), 53 fed. Reg. 19204 (1988).

Applicant (company) name: American Drill Company
 Name and title of authorized officer: Ted Williams, Vice President - Finance
 Signature of authorized officer: _____ Date: January 15, 199A

Payment, payable to the Export-Import Bank of the U.S., must accompany application; please indicate: Visa Mastercard Check

Account #: _____ Expiration Date: _____

Signature: _____

Ex-Im Bank would be pleased to assist you in applying for financial support. If you have any questions, please contact the Business Development Group (Telephone: 202-565-3900 or Fax: 202-565-3931). For information concerning financing of large aircraft and ancillary equipment, please contact the Aircraft Finance Division (Telephone: 202-565-3550 or Fax: 202-565-3558).

Taxpayer Identifying Numbers: Ex-Im Bank intends to use the taxpayer identifying numbers furnished on this application for purposes of collecting and reporting on any claims arising out of such persons' or business entities' relationships with the U.S. government.

Public Burden Statement: Public burden reporting for this collection of information is estimated to average 20 minutes per response, including time required for searching existing data sources, gathering the necessary data, providing the information required, and reviewing the final collection. Send comments on the accuracy of this estimate of the burden and recommendations for reducing it to: Office of Management and Budget, Paperwork Reduction Project (#3048-0004), Washington, D.C. 20503.